

**Occupational Employment Projections, Year 2002 Projected to Year 2012**  
**Northwest Mississippi Community College District**

Standard Occupational Classification (SOC)		2002 Employment	2012 Projected Employment	Projected Employment Growth 2002 to 2012		Total Projected Avg. Annual Job Openings
Code	Occupation			Number	Percent	
<b>41-0000</b>	<b>Sales and Related Occupations</b>	<b>13,100</b>	<b>15,490</b>	<b>2,390</b>	<b>18.2%</b>	<b>710</b>
<b>41-1000</b>	<b>Supervisors, Sales Workers</b>	<b>2,060</b>	<b>2,340</b>	<b>280</b>	<b>13.6%</b>	<b>65</b>
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	1,740	1,990	250	14.4%	55
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	320	350	30	9.4%	10
<b>41-2000</b>	<b>Retail Sales Workers</b>	<b>8,970</b>	<b>10,750</b>	<b>1,780</b>	<b>19.8%</b>	<b>565</b>
41-2011	Cashiers	4,620	5,500	880	19.0%	315
41-2012	Gaming Change Persons and Booth Cashiers	260	340	80	30.8%	20
41-2021	Counter and Rental Clerks	170	200	30	17.6%	10
41-2022	Parts Salespersons	190	190	0	0.0%	5
41-2031	Retail Salespersons	3,730	4,520	790	21.2%	215
<b>41-3000</b>	<b>Sales Representatives, Services</b>	<b>480</b>	<b>520</b>	<b>40</b>	<b>8.3%</b>	<b>15</b>
41-3011	Advertising Sales Agents	60	70	10	16.7%	0
41-3021	Insurance Sales Agents	340	380	40	11.8%	10
41-3031	Securities, Commodities, and Financial Services Sales Agents	70	70	0	0.0%	0
41-3041	Travel Agents	10	0	-10	-100.0%	0
<b>41-4000</b>	<b>Sales Representatives, Wholesale and Manufacturing</b>	<b>1,020</b>	<b>1,240</b>	<b>220</b>	<b>21.6%</b>	<b>50</b>
41-4011	Sales Representatives, Wholesale & Manufacturing, Technical & Scientific Products	110	130	20	18.2%	5
41-4012	Sales Representatives, Wholesale & Manufacturing, Not Tech. & Scientific Products	920	1,110	190	20.7%	45
<b>41-9000</b>	<b>Other Sales and Related Workers</b>	<b>580</b>	<b>640</b>	<b>60</b>	<b>10.3%</b>	<b>20</b>
41-9011	Demonstrators and Product Promoters	30	40	10	33.3%	0
41-9021	Real Estate Brokers	60	60	0	0.0%	0
41-9022	Real Estate Sales Agents	160	160	0	0.0%	5
41-9031	Sales Engineers	10	20	10	100.0%	0
41-9041	Telemarketers	100	100	0	0.0%	0
41-9091	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	50	60	10	20.0%	0

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41-9099	Misc. Sales and Related Workers	170	200	30	17.6%	5